

DIGITAL COLOR COPIER QUOTES - April 2016

(Three Copier Replacements for 2016 - One for each of the following offices: Finance, Planning & Zoning and Sherrif's Office)

Spec Sheet

DIGITAL COLOR COPIER

7.6% over

Vendor City, State	Great Copier Service Fort Morgan, CO		Kinoca Minolta Business Solutions USA, Inc. Fort Collins, CO	XESI Document Solutions Cheyenne, WY	Complete Business Systems, Inc. Arvada, CO	Lewan Technology Fort Collins, CO	All Copy Products Fort Collins, CO
Price per machine w/ Large Capacity Tray Option	\$6,469.00	\$5,558.56	\$5,136.12	\$10,219.00	\$9,254.00	\$5,626.00	\$5,493.15
Total price for 3 machines w/ Lg Cap Tray Option	\$19,407.00	\$16,675.68	\$15,408.36	\$30,657.00	\$27,762.00	\$16,878.00	\$16,479.45
Minimum Specifications							
Digital Color Copier Make / Model	Lanier MPC 3003	Samsung CLX-9352	Konica Minolta Bizhub C308	Xerox WorkCentre 7830PT2	Samsung CLX 9352na	Xerox W7830PT	Konica Minolta C308
Base price	\$5,725.00	\$5,025.00	\$4,156.92	\$10,219.00	\$8,255.00	\$5,626.00	\$4,634.68
Printer enabled (default B&W)	X	X	X	X	X	X	X
Scanning (folder, email and USB)	X	X	X	X	X	X	X
25 ppm min	30 ppm	35 ppm	X	30 ppm	35 ppm	X	X
Fascimile option	Included	Included	Additional \$416.88	Included	X	X	X
Auto Doc Feed	X	X	X	X	X	X	X
Two 500 sheet paper trays plus 100 sheet bypass tray	Two 550 sheet trays + bypass	Two 520 sheet trays + bypass	X	Two 520 sheet trays + bypass	X	X	X
Paper sizes up to 11X17	X	X	X	X	X	X (12x18)	X
Finisher (price as separately)							
Sorting	X	X	X	X	X	X	X
Stapling (multiposition)	X	X	X	X	X	X	X
Three hole punch	X	X	Additional \$171.36	X	X	X	X
Options							
Two additional trays	Additional \$514	Additional \$483.53	Additional \$390.96 each	Included	\$699/system	X	Options are included in
Large capacity tray (2,000 sheet min)	Additional \$744	Additional \$533.56	Additional \$390.96 each	Included	\$999/system	X	prices above including
Cabinet	Included	Included	X	Included	\$155/system	N/A	large capacity tray
User codes for job accounting	X	X	X	X	X	X	X
Maintenance Agreement (cost per sheet and monthly minimum) (includes service, parts and supplies with the exception of paper and staples)							
NOTE: Also includes staples							
Color (monthly minimum)	No minimum	No minimum	No minimum	No minimum	(See below)	No minimum	No minimum
Color (cost per page)	\$0.0520	\$0.0500	\$0.0580	\$0.0790	\$0.0750	\$0.0456	\$0.0500
B&W (monthly minimum)	No minimum	No minimum	No minimum	No minimum	\$30/month - includes 2,000 B&W	No minimum	No minimum
B&W (cost per page)	\$0.0070	\$0.0070	\$0.0072	\$0.0099	\$0.0090	\$0.0056	\$0.0060
Delivery and setup costs	Included	Included	Included	Included	Included	Included	\$175
Trade in value for the following:							
a. One (1) Gestetner DSM735SP	Free removal	Samsung will dispose of older copy machines with a possible cash reimbursement discount.	Free removal	Xerox can dispose - no trade-in	Free removal	Not indicated	County must dispose
b. One (1) Xerox WorkCentre 4150	Free removal		Free removal	Xerox can dispose - no trade-in	Free removal	Not indicated	County must dispose
Maintenance Technician Information Including:							
a. Location from which a technician will be dispatched from	Fort Morgan	Fort Morgan	Greeley	Fort Morgan	Arvada, CO	Fort Morgan, CO	Windsor, CO
b. Average response time for situations requiring on-site service	4 hours	4 hours	4 hour response guaranteed / 2.5 hours average	4 hours average	4 hour or less	Next Day	2.8 hours (2 hrs 48 min)

5 year use -

6,062. 6630.00

4-19-16 Bocc awarded to Great Copier - Samsung model - as presented by Kopatzky